



January 29, 2014

Phil Olsen
President
Know Your Strengths
112 Hitching Post Road
Bozeman, MT 59715

Dear Phil,

I wanted to take this time to sincerely thank you for the impact you have made in my life and those around me both professionally and personally. It's hard to believe that it has been ten years since we first met. Meeting you and going through the ProScan was a life altering experience for me. It was and is one of the most significant markers in my development as a servant leader.

Plain and simple the ProScan tool is accurate, in depth and action oriented. To witness the power of the tool at Boston Scientific Neurovascular was truly amazing. Aligning talents with tasks and knowing what excellence looked like was our "secret sauce". As a result, we won Region of the Year and broke many company records along the way.

I would be remiss without mentioning the fact that your one on one coaching combined with the power of the tool is true "lightning in a bottle". It has been instrumental in helping me become a more effective servant leader in the workplace, home and community.

As the commercial says "don't leave home without it", simply stated I do not make any important personnel decisions without ProScan. As a twenty two year veteran of the medical device industry having run training for likes of Johnson & Johnson I am fully aware and have used a number of personality tools in the marketplace. As I sit here today there is nothing in the marketplace like the ProScan. People are the most important asset in an organization. ProScan is the most valuable tool to help guide and direct proper positioning of an organization's most important asset.

Again, thank you for making such a profound difference in my life by helping me understand what true servant leadership is all about.

Warmest Regards,



Jamie Peterson
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